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Adam Butler

Associate - Ackerman Medical

PROFESSIONAL EXPERIENCE

Adam Butler understands that a medical or dental practice is more than a collection of exam rooms and medical equipment. A proper medical office must be designed to improve the experience of the patients and the employees, as well as maximize the bottom line.

With laser-focused market knowledge, Mr. Butler defines his clients' real estate needs and provides innovative, cost-effective solutions in and around metro Atlanta. He has the ability to address the critical issues while evaluating medical space, including efficiency and layout, patient flow, modern electrical and telecommunication infrastructure, patient comfort, and HIPAA privacy safeguards. Most importantly, Mr. Butler can demonstrate how a medical or dental office will directly contribute to a practice's growth and bottom line.

Adam Butler emphasizes strong, enduring relationships with physicians and dentists, and makes special efforts to familiarize himself with the needs of the respective practices. Backed by Ackerman Medical's tremendous resources, Mr. Butler provides lease negotiation, space evaluation, development, design consulting, and countless other services for his clients. Mr. Butler works with the client throughout the entire transaction process, from defining the space requirement through construction and move-in.

Mr. Butler also represents medical property owners consisting of individual physicians, partnerships, corporations, developers, lenders, and REITs. He currently handles the leasing and marketing for over 300,000 square feet of medical office space in metro Atlanta. Mr. Butler has balanced both buyer/tenant and seller/landlord representation in order to bring the maximum insight into concluding transactions favorable to each of his respective clients.

In the midst of an unstable market and uncertain times, Mr. Butler prides himself on empowering his clients with options that lead to success.

REPRESENTATIVE CLIENTS/PROJECTS/DEALS

- Dentistry for Children, Inc
 - Advanced Aesthetics, PC
 - Dr. James Joiner
 - Dr. Sam Obiorah
 - POAL Capital Partners
 - Woodward & Stern Attorneys
 - Dr. Charles Bell
 - Dr. Ilya Wolfson
 - Kaplan Orthodontics
 - The Health Law Partners, P.C.
 - Crescent Medical Center
 - Northpoint Development Group
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- Woodlawn Commons Medical Center - 62,000 SF
 - Hembree Medical Center - 20,000 SF
 - Powers Court Medical Center - 24,000 SF
 - Windward Landing - 75,000 SF
 - Irwin Way Professional Building - 17,000 SF
 - Prestige Park - 40,000 SF
 - Lake at Northpoint - 105,000 SF
 - Old Milton Village - 30,000 SF

CREDENTIALS AND AFFILIATIONS

- Top Young Producer, 2009, Ackerman & Co. Brokerage
- Atlanta Commercial Board of Realtors
- National Association of Realtors
- Licensed Real Estate Salesperson – State of Georgia
- Licensed Real Estate Salesperson – State of Alabama
- University of Alabama – Bachelors in Real Estate Finance
- American Israeli Chamber of Commerce
- North Fulton Chamber of Commerce
- Founder, Zeta Beta Tau Psi Alumni Association - Atlanta
- Cofounder, Jewish Networking Atlanta